

# DataTrans Outsourcing Solutions

***DataTrans** has the expertise, infrastructure and experience to make your EDI implementation proceed on time with the skill and accuracy you expect.*

## DataTrans EDI Outsourcing Solutions

DataTrans Solutions provides EDI & B2B outsourcing and consulting services to businesses that do not have an EDI infrastructure in place. We also provide services to replace a company's existing EDI infrastructure with an outsourced solution. DataTrans has the technology, infrastructure, experience, and the expertise to provide your company with a professional "agent" for all of your EDI & B2B requirements. Each of our EDI Analyst staff members has between 5 and 15 years of EDI experience, so we have the technical capability to address all of your EDI/B2B requirements. We provide an excellent option to creating and maintaining your own EDI staff, infrastructure and expertise.

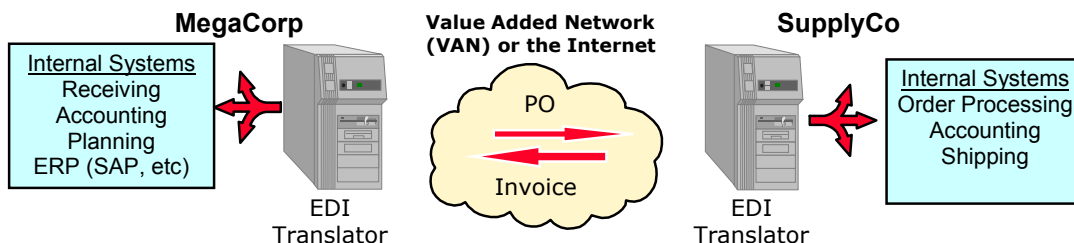
## EDI Overview

In the long-term EDI can save companies money by electronically integrating the communications with their trading partners. However, it can also be a costly expenditure for companies that do not currently have the infrastructure and personnel to support it. By the time you consider hardware, EDI software, training, technical consulting, etc. the upfront costs alone for EDI implementation can range from \$20K to well over \$100K, depending on the size of organization and implementation. On going annual support for personnel, software, etc. will range from \$50K and up.

## Electronic Data Interchange (EDI) is the exchange of business documents in a standardized format.

It allows companies with different computer hardware and software to communicate business documents electronically with no manual keying of data or other manual steps. The following diagram provides an overview of a standard EDI implementation:

### EDI Process Overview





## DataTrans EDI Outsourcing

**DataTrans offers an effective alternative to the costs and complexity associated with creating and maintaining your own EDI infrastructure.**

We already have the infrastructure, network and trained personnel established. This allows us to leverage this expense over many customers and offer a more attractive solution than an "in-house" EDI implementation. We coordinate the EDI implementation with your trading partners, work with your staff to integrate the EDI messages into your applications to eliminate re-keying, and we constantly monitor the processes to insure reliable messaging. We perform these services for a small upfront set-up and mapping fee and then you pay for the amount of EDI activity you use each month.

*"Outsourcing EDI to **DataTrans** will save tens of thousands of dollars in up front costs, plus tremendous savings on the cost of on-going maintenance of the required infrastructure."*

DataTrans' infrastructure and knowledge provides our customers with a solutions partner that can quickly and cost effectively implement their EDI projects without the traditional EDI expenditures.

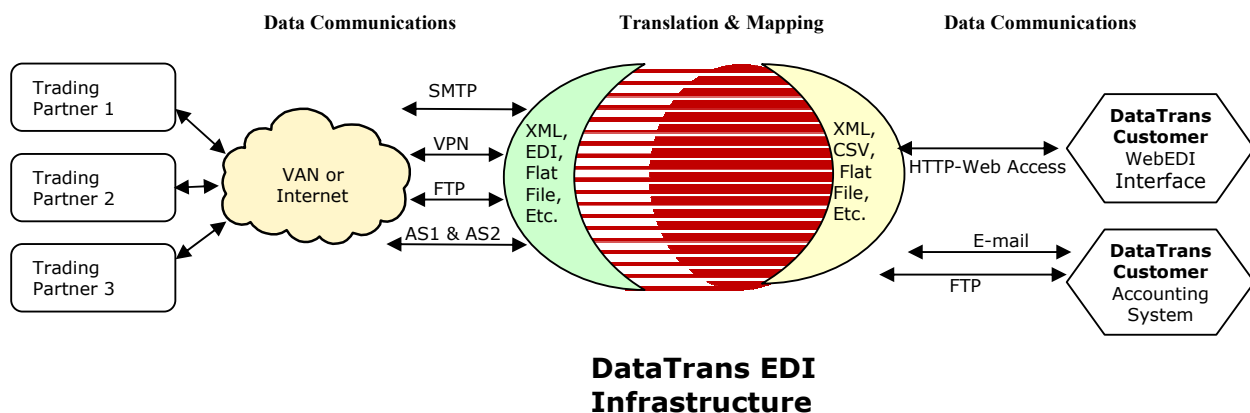
DataTrans Solutions provides the added advantage of replacing traditional fixed EDI implementation costs with variable costs. This allows companies to pay for EDI costs as business transactions (such as sales) are exchanged. Thus, EDI expenses become a direct variable expense associated with business activity and revenue. Outsourcing EDI to DataTrans will save tens of thousands of dollars in up front costs, plus tremendous savings on the cost of on-going maintenance of the required infrastructure.

## How it Works

DataTrans will interface with your trading partners utilizing various communications and file types based on your trading partners requirements.

The DataTrans communications and EDI infrastructure is monitored 24X7 and utilizes sophisticated disaster recovery procedures to insure consistent reliability. Maps are developed by EDI professionals to create an interface between your business documents and your trading partner's.

As part of the set-up process, DataTrans provides its customers with communications software designed to create an automated exchange of files.



**Call DataTrans 800-469-0877**



*The flexibility in communications and data types, along with the WebEDI system insures that **DataTrans** has an EDI system that will meet your needs now and well into the future.*

## **WebEDI Overview**

DataTrans has also combined its EDI capabilities with a Web-based application to provide its customers with a revolutionary way of electronically exchanging EDI and other messages with trading partners. WebEDI allows trading partners who do not require a fully integrated EDI solution to access a web-based set of forms that interface with the DataTrans EDI translation system. This allows the WebEDI user to receive EDI messages on web forms in their "Inbox" for printing, viewing or responding. When viewing a particular form, you can easily respond with an associated form to generate an appropriate response to the trading partner. Response forms can be saved in the "Outbox" for additional changes or sent to the trading partner immediately.

Once sent, the form is processed through DataTrans EDI Translator to create a valid EDI document which is sent to your trading partner. So from your EDI trading partner's perspective, they are exchanging EDI messages like they would with any other partner.

To find out more about the DataTrans WebEDI solutions, contact DataTrans and ask for the WebEDI brochure.

## **Benefits of DataTrans Services**

The following is a summary of just some of the benefits your company will realize by working with the EDI professionals at DataTrans Solutions:

- Low initial & on-going EDI implementation costs
- Quality EDI services from an experienced team and an established EDI infrastructure
- Integration services to help avoid re-keying data typically associated with non-integrated EDI scenario
- Visibility to EDI activity through our Customer Web Page
- The flexibility to have variable EDI expenses which are directly related to business activity and documents exchanged
- Monitoring & resolution services for translation and other errors that may occur
- Instant access to an enterprise class EDI infrastructure and team to assist you with your EDI needs.
- The flexibility to choose from a variety of EDI formats and communications methods depending on your needs.

# DataTrans Outsourcing Solutions

*"Let **DataTrans** focus on EDI so you can focus on your business."*

- EDI outsourcing (mapping, translation, and monitoring Services)
- High quality and affordable EDI software sales
- Any-to Any mapping: including flat files, X12, EDIFACT, XML, CSV and other data formats
- EDI to FAX transmission
- WebEDI Solution
- Error identification and resolution
- Functional Acknowledgement reconciliation
- Coordination of data communications between trading partners
- Web-based transaction and error reporting
- B2B & EDI Consulting
- Application integration
- HIPAA implementation solutions
- Internet EDI implementation



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